

CROSS THE BRIDGE. DISCOVER YOUR FUTURE

Opportunities Bridge



The Problem



- **11% youth unemployment in Bulgaria**
- **Many have no diplomas but informal experience**
- **Traditional agencies ignore this group**
- **Employers struggle to find entry-level talent**

Our Solution

Recruitment Agency for Informally Experienced Youth in Bulgaria.

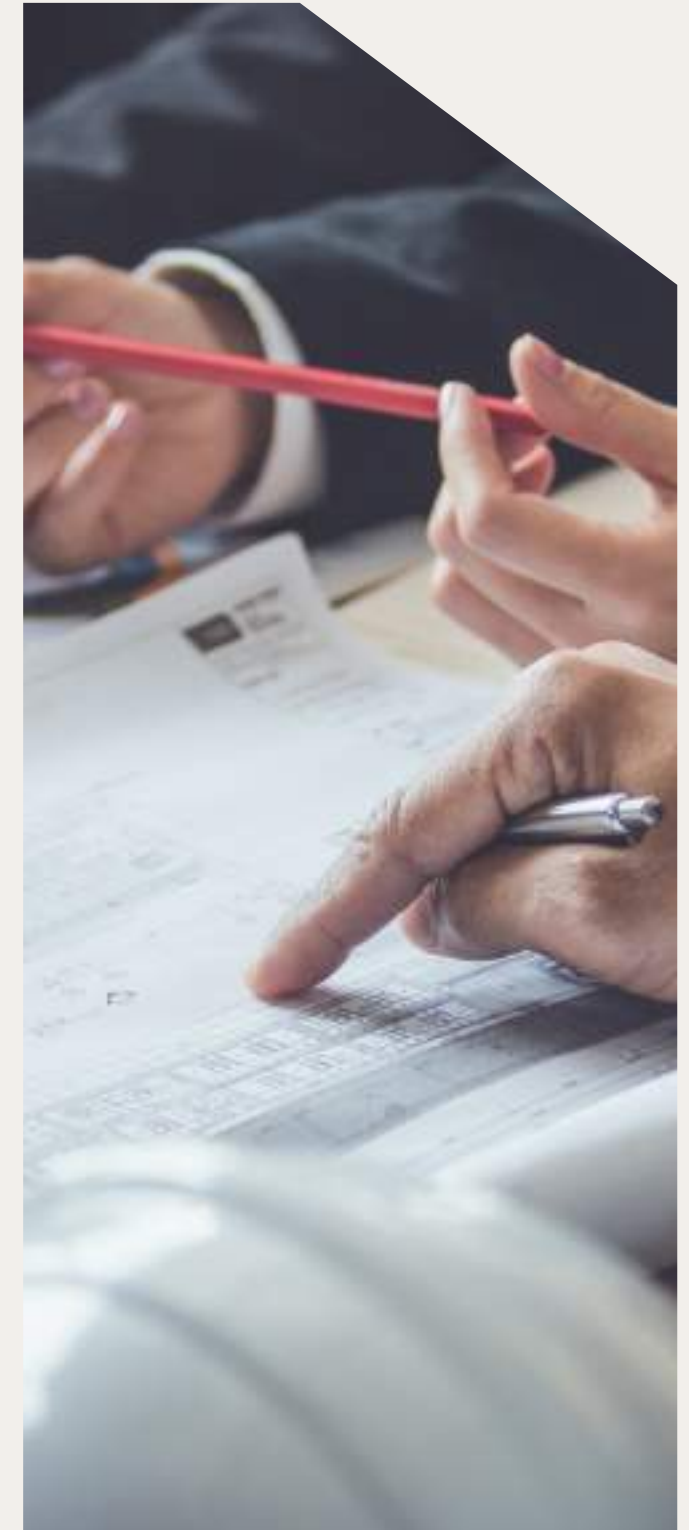


- **Recruitment agency focused on informal experience**
- **Be the First to Find Talent**
- **Evaluation via tasks, interviews, portfolios**
- **Personalized growth profiles & talent matching**

Market & Customers

Why Choose us?

- Youth (16–26) with informal experience
- Employers in retail, hospitality, logistics, service



Revenue Model



**Employer
subscriptions**



**Placement fees per
hire**



**Commissions from
training**

Five-Year Growth Strategy



2027

Expand to
Plovdiv, Varna;
automate processes



2026

Launch in Sofia;
1,000+ profiles;
50 employers



2028

Mobile app;
10,000 profiles

Five-Year Growth Strategy



2030

50,000 youth,
1,000 employers,
market leader



2029

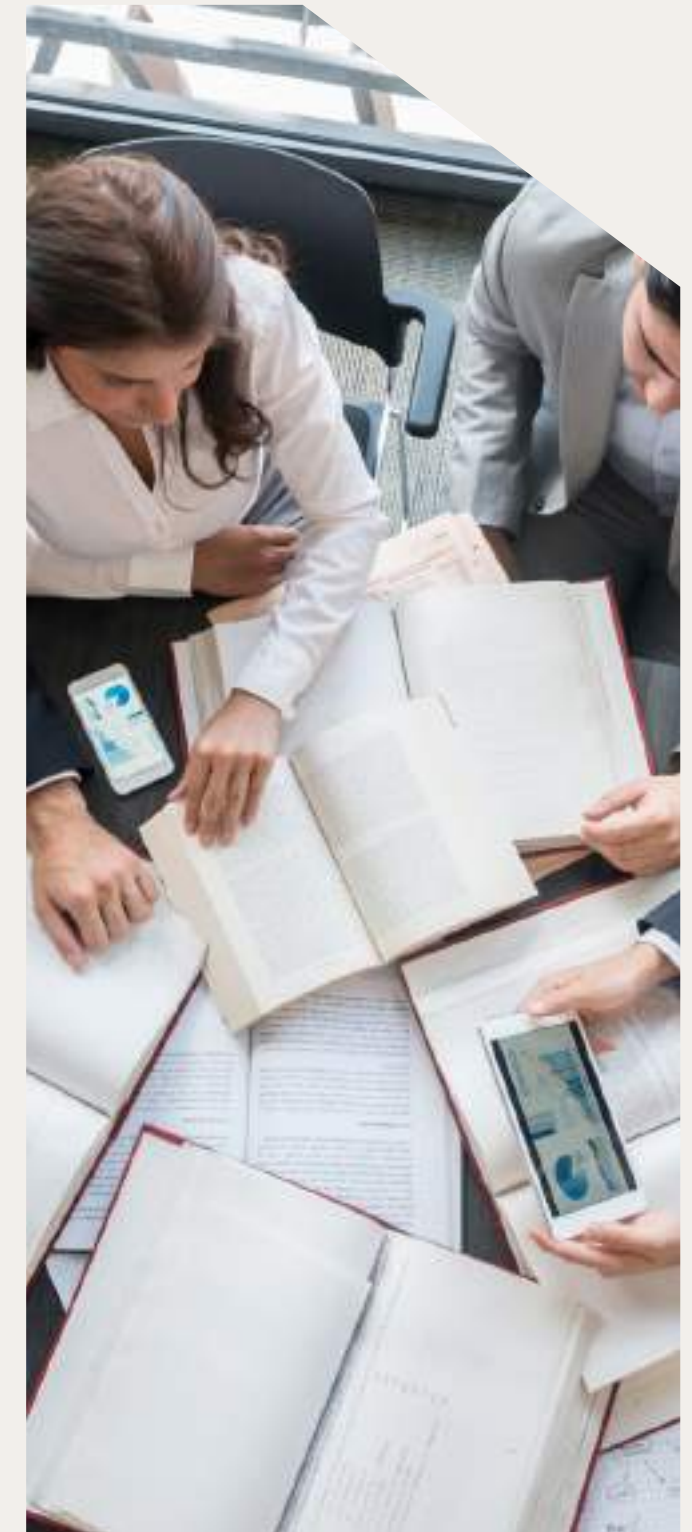
Expand to
Romania, Serbia



Funding Needs

Total: €25,000

- €8k tech development
- €10k operations
- €5k marketing
- €2k legal/admin








Let's unlock Bulgaria's hidden youth potential!

Join us and be the first to find talent!



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